

Northwest Education Services Annual Web Report

The Northwest Education Services (North Ed) Annual Website Report is a welcome opportunity to communicate with our community about how we prioritize our resources. Our spending decisions support our vision of “partnering to serve, learn and lead to ensure every learner will have pathways to a meaningful life.” Our vision is accomplished by:

- Data-driven focus on student achievement
- Continuous support for improvement of instruction
- Continuous support for a guaranteed and viable curriculum
- Cooperation and collaboration
- District climate
- Resource allocation.

Our mission requires prioritization of students’ needs. Providing leadership and embracing accountability, we seek feedback from our stakeholders and are responsive to their needs.

North Ed supports school improvement efforts, provides cost effective business and technology solutions, offers programs for students, assists parents, and works within our community to maximize resources for all families. Similar to private business, we issue paychecks; support staff travel to trainings and conferences; contract with outside vendors for services; and incur legal costs. Unlike private business, we are governed by a school board elected by our customers: our local districts. Everything we do is subject to public review at any time, by any person, or organization.

We invite you to learn more about North Ed. Please explore our web site by visiting the Career Tech, Regional Educational Media Center (REMC), Special Education Programs and Instructional Services, as well as all of the other North Ed web site links to better understand the depth of services provided to our constituencies throughout the year. If you have further questions, comments, or would like to arrange for a visit, please contact Linda Bielecki, Chief Financial Officer, at (231) 922-6200 or lbielecki@northwested.org.

Table of Contents

Public Act 413 of 2004 amended the Revised School Code by adding section 620, which requires each intermediate school district to post information on its website by December 31 of each year beginning in 2006.

The information is divided into the following categories:

- A. General Information
- B. Travel Information
- C. Contract Information
- D. Contract Modification Information
- E. Salary, Expense Account, and Supplemental Compensation Information

- F. Fiber Optic or Cable Equipment and Operating System Software for Fiber Optic or Cable Equipment Networks
- G. Public Relations, Polling, Lobbying, and Legal Services
- H. IRS Tax Form 1099's in Excess of \$25,000
- I. Certain ISD Expenditures
- J. Motor Vehicle Information

A. General Information

Pupil FTEs (Full-Time Equivalents):

Total pupils served: 20,623.43

ISD Employees

The total below includes, but is not limited to:

Teachers, paraprofessionals, custodial/maintenance, office staff, administrators, job coaches, teacher consultants, and driver's education staff at the Career-Tech Center.

Speech therapists, psychologists, social workers, occupational therapists, physical therapists, visual and hearing specialists, administrators, nurses, transition coordinators, occupational and physical therapy assistants, teacher consultants, teacher assistants and job coaches who serve students, ages 0-26, with special needs and/or impairments on site at area school buildings or at North Ed center programs.

Teachers for the Migrant Education program throughout the Northwest Michigan region.

Workforce development staff providing training services to adults within a 10 county wide area.

Math, Science, English Language Arts, Social Studies and Health specialists that serve students and educators in the five-county area.

Technology, business, special education, career and technical education, administrative and instructional staff that provide leadership, programs, efficiencies and services throughout the North Ed region.

Total Employees: 610

Constituent Districts, PSAs, Nonpublic Schools

Total: 34

The majority of students within the North Ed service area attend the following sixteen public school districts:

Alba Public School

Bellaire Public Schools
Benzie County Central Schools
Buckley Community School
Excelsior District #1 (Crawford School)
Elk Rapids Public Schools
Forest Area Community Schools
Frankfort-Elberta Area Schools
Glen Lake Community Schools
Kalkaska Public Schools
Kingsley Area Schools
Leland Public School
Mancelona Public Schools
Northport Public School
Suttons Bay Public Schools
Traverse City Area Public Schools

In addition, North Ed also services the six public school academies and twelve private and parochial schools listed:

Grand Traverse Academy
The Greenspire School
Leelanau Montessori Public School Academy
North Central Academy
Old Mission Peninsula School
Woodland School
Grand Traverse Area Catholic Schools
Interlochen Arts Academy
The Pathfinder School
The Children's House – An Independent Montessori School
The Leelanau School
St. Mary Lake Leelanau Catholic School
St. Mary's of Hannah School
New Covenant Christian Academy
Traverse Bay Mennonite School
Traverse City Seventh Day Adventist School
Traverse City Christian School
Trinity Lutheran School

2021-2022 Total Budget

The 2021-2022 total combined expenditures for North Ed excluding transfers between funds was \$84,880,128.

B. Travel Information

In order to hold true to this mission, our staff seeks out best practices, gains state and national educational perspectives; gathers knowledge and skill levels that reflect the latest trends, innovations, and challenges. North Ed staff train and guide local experts – teachers, principals, and other school staff who interact with the students attending the 34 public and non-public school districts in our service area. This requires more travel to conferences and trainings than K-12 school districts typically experience. North Ed ensures accountability by requiring our school board to review and approve all out of state travel. Section 620 of the Revised School Code requires reporting certain information for board members and employees who have expenditures in excess of \$4,263 for travel during the 2021-2022 fiscal year.

There were no travel expenses to report for the 2021-22 school year.

C. Contract Information

ISDs occasionally enter into contracts with vendors to perform specific services that would not be cost effective or reasonable for the ISD to provide on their own. ISDs must follow state requirements for seeking competitive bids on some purchases, although often times, a specialized product or service is available from only one source. Below are the contracts required to be reported under this section.

Contracts				
Subject Matter	Cost	Bid	Signed by	Position
Student Transportation Services	\$ 4,075,533	Yes	Nicholas Ceglarek	Supt.
Substitute Services	\$ 259,839	Yes	Nicholas Ceglarek	Supt.
Billing Services	\$ 245,990	Yes	Carol Greilick	Asst. Supt.
Boiler Replacement	\$ 233,823	No	Linda Bielecki	CFO
Online Learning Services	\$ 179,434	Yes	Matt Olson	Asst. Supt.
Development Assessments	\$ 135,009	No	Carol Greilick	Asst. Supt.
Nursing Transportation Services	\$ 110,430	No	Carol Greilick	Asst. Supt.
Security Services	\$ 104,511	No	Nicholas Ceglarek	Supt.
Early Childhood Services	\$ 92,519	No	Matt Olson	Asst. Supt.
Job Coaching Services	\$ 86,700	No	Carol Greilick	Asst. Supt.
Development Assessments	\$ 86,005	No	Matt Olson	Asst. Supt.
Environmental Services	\$ 69,873	No	Linda Bielecki	CFO
Early Childhood Services	\$ 56,474	No	Matt Olson	Asst. Supt.
Audiology Services	\$ 51,200	No	Carol Greilick	Asst. Supt.
Early Childhood Services	\$ 45,867	No	Matt Olson	Asst. Supt.
Early Childhood SSW Services	\$ 45,579	No	Matt Olson	Asst. Supt.
Vocational Rehabilitation Services	\$ 43,380	No	Linda Bielecki	CFO
Art Therapy	\$ 36,300	No	Carol Greilick	Asst. Supt.
OT Services	\$ 34,951	No	Carol Greilick	Asst. Supt.
Music Therapy	\$ 33,000	No	Carol Greilick	Asst. Supt.
Professional Development Services	\$ 31,889	No	Carol Greilick	Asst. Supt.
Career Exploration Services	\$ 31,250	No	Matt Olson	Asst. Supt.
Professional Development Services	\$ 30,013	No	Matt Olson	Asst. Supt.
Early Childhood Services	\$ 27,557	No	Matt Olson	Asst. Supt.
OT Services	\$ 23,901	No	Carol Greilick	Asst. Supt.
Blind Persons Rehab Services	\$ 14,800	No	Carol Greilick	Asst. Supt.

D. Contract Modification Information

Modification Description	Additional Amount	Revised Total
Audiology Services - additional days	\$ 8,351	\$ 53,351
Prof Develop - expense increase	\$ 4,000	\$ 33,450
Music Therapy - additional days	\$ 4,440	\$ 33,300
Nursing Transportation - contract amount increase	\$ 12,300	\$ 114,800
Career Exploration - expense increase	\$ 2,000	\$ 32,160

E. Salary, Expense Account, & Supplemental Compensation Information

ISD employees are typically categorized by classification. Classifications are normally established according to demands of the position, level of responsibility, job functions performed, credentials and skills required, etc. Each classification falls into at least one established salary schedule, which takes into account such factors as seniority in position or in similar positions, comparison to similar jobs elsewhere in the community, cost of living factors, etc. In addition, some classifications require travel inside and outside of the ISD, attendance at meetings, and attendance at workshops and conferences. Expenses for these activities are strictly limited in a budget approved annually by the ISD Board of Education.

Those individuals employed by North Ed who have compensation packages within the top 3% of the organization, make up the leadership team. Many of these positions are for the special education service area supervisors that provide oversight services relating to special education students and services for our constituent districts.

Employee	Salary
Superintendent	254,621
Asst. Superintendent-Special Ed	144,654
Asst. Superintendent-Voc. Ed & Community Outreach	132,747
Asst. Superintendent-Prof. Dev. & Innovation	128,034
Chief Financial Officer	122,873
Human Resources Director	114,989
Special Education Service Area Supervisor	112,576
Career Tech Center Assistant Principal	112,483
Director of Systems Improvement and Evaluation	111,103
Early Childhood Coordinator	110,346
Director of Communications	110,052
Director of Finance	108,923
Special Education Service Area Supervisor	108,353
Director of Teaching Learning, Instructional Services Team	107,477
Special Education Curriculum Coordinator	107,438
Special Education Service Area Supervisor	105,634
Director of Technology	104,513
Special Education Service Area Supervisor	104,274

F. Fiber Optic/Cable Equipment & Operating System Software for Fiber Optic/Cable Equipment Networks

Many ISDs utilize fiber networks which benefit students and the community. These high capacity broadband networks interconnect districts, improve the delivery of internet, instructional, and administrative resources while reducing over-all costs. Through partnerships, ISDs, local schools, county and other governmental units, and Central Police Dispatch (911), have access to fiber wide-area networks that are more affordable for all partners.

North Ed spent the following amount in the 2021-2022 fiscal year for equipment:

Fund Source	Expenditures for Fiber Optic/Cable Equipment or Operating System Software
General Fund	\$ 609
Special Education Fund	\$ 1,670
Vocational Education Fund	\$ 581

G. Public Relations, Polling, Lobbying, and Legal Services

The 56 intermediate school districts (ISDs) or regional educational service agencies (RESAs) were created by the legislature in 1962 to bring about quality and equitable educational opportunities to students and schools throughout the state. Because public education is funded and regulated by the state and federal government, it is necessary for ISDs to use some resources to fund activities that promote public accountability, research, and government communications. Due to the fact that North Ed is publicly funded, it is responsible for communicating to the school districts and community regarding the programs and services that it provides. The guiding principle for all activities of this nature is to advocate for the children we serve.

Vendor	Services	Amount
Thrun Law Firm	Legal	\$50,194.77
Clark Hill PLC	Legal	\$0.00
Miller, Johnson, Snell & Cuuminskey, PLC	Legal	\$4,727.24
Butler Law Group, PC	Legal	\$132.50
NMSLA	Lobbying	\$13,828.00

H. IRS Tax Form 1099's in Excess of \$25,000

Cost savings can often be realized by contracting with individuals for limited, specialized projects. For the calendar year, the following projects and services were accomplished under contracts that exceeded \$25,000:

Vendor	1099 Amount	Projects	Services
KATHI B BROWN	\$ 27,450.00	Music Therapy Program	Music Therapy Services
JUSTICE LEADERS COLLABORATIVE	\$ 33,450.00	Justice Leaders Trainings	Professional Development
DGN LLC	\$ 36,280.00	Annual Audit	Audit Services
THRUN LAW FIRM, PC	\$ 47,254.21	Various	Legal Fees
SEVERIN INTERMEDIATE HOLDINGS	\$ 51,176.59	Powerschool PD & Subscription	Educational Technology Management System
DEBORAH HALE	\$ 52,628.13	Audiology	Audiology Services
INSTRUCTIONAL EMPOWERMENT INC	\$ 66,900.00	Annual License	Marzano Protocol Package
SPRATT LLC	\$ 71,150.00	Early Childhood Services	Education Consulting
MUNSON HOME SERVICES	\$ 124,591.99	Nursing Services/Visits	Nursing Services
OTUS	\$ 153,650.00	Annual Assessments & Training	Educational Technology Management System

I. Certain ISD Expenditures

Administration

Every organization requires leadership. North Ed and other ISDs within the state of Michigan have been charged by the Governor and the Michigan Department of Education to communicate, train, support, and lead educational initiatives defined by the state and federal government. ISDs are required by law to meet the individual and specialized needs of students within our region including the areas of Title I, Special Education, and Career and Technical Education. In the 2021-2022 school year, North Ed spent \$1,456,400 on administration, which is 1.72% of its total budget.

Internal Public Relations, Polling, Lobbying and Legal Services

North Ed is publicly funded and regulated by the state and federal government. It is necessary to use some resources to fund activities that promote public accountability, research, and government communications. North Ed is responsible for communicating to the school districts and community regarding the programs and services that it provides. The driving force behind all activities of this nature is to advocate for the children we serve. North Ed spent \$68,883 or 0.08% of its total budget in this area.

J. Motor Vehicle Information

North Ed serves districts in a five county region that is larger than the size of the state of Delaware. As a result of our large geographic area, it is more cost effective in many instances to have cars available for staff use. The majority of our vehicles are used to transport special education students to various sites in the community for educational opportunities.

<u>Motor Vehicles</u>	<u>Purpose</u>
1990 GMAC Suburban	Construction program
2004 Ford Pickup	Maintenance vehicle
2004 Ford Pickup	Maintenance vehicle
2006 Ford Van	Pool vehicle for educational related use
2008 Dodge Van	Pool vehicle for educational related use
2008 Dodge Van	Pool vehicle for educational related use
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2012 Dodge Van	Pool vehicle for educational related use
2013 Dodge Van	Pool vehicle for educational related use
2013 Dodge Van	Pool vehicle for educational related use
2014 Ford Fusion	Pool vehicle for educational related use
2014 Dodge Van	Pool vehicle for educational related use
2014 Dodge Van	Pool vehicle for educational related use
2014 Dodge Van	Pool vehicle for educational related use
2015 Dodge Van	Pool vehicle for educational related use
2015 Dodge Van	Pool vehicle for educational related use
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2017 Dodge Van	Pool vehicle for educational related use
2018 Dodge Van	Pool vehicle for educational related use
2018 Dodge Van	Pool vehicle for educational related use
2018 Dodge Van	Pool vehicle for educational related use
2019 Dodge Pickup	Maintenance vehicle
2020 Dodge Pickup	Superintendent's personal and business related use
2019 Dodge Van	Pool vehicle for educational related use
2020 Dodge Van	Pool vehicle for educational related use
2020 Dodge Van	Pool vehicle for educational related use